# #62

# COMPLETE

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# Page 2: General Information & District Composition

Q1 Church Avenue

**BID Name:** 

# Q2

The FY21 Trends Report will publish the name of your BID as reflected in the dropdown menu from the previous question which is what we published in the FY20 report. Please advise if you would like your BID's published name to be something different (ie. removing "Alliance" or "Partnership" from your name for publication purposes).

I would like my BID's name to be published in the upcoming FY21 Trends Report to be the same as the name above

#### Q3

Staff Information (FY21): Please do not double-count staff members in multiple of the following categories.

Number of full-time staff members employed by your BID (not including "clean team" or public safety officers)

Number of sanitation workers employed by your BID (including 1

in-house/contracted and full-time/part-time)

Number of public safety officers/ambassadors employed by your BID (including in-house/contracted and full-time/part-time)

Number of other part-time and/or seasonal staff employed by your BID (including paid or unpaid interns)

Q4

Number of approximate total BID members (registered and unregistered): (Indicate "I Don't Know" or "Do Not Track" if unable to answer)All property owners, commercial tenants, and residential tenants in your BID boundaries are automatically members of the BID but may only vote after registering with the BID. Please report all potential members.

0

Property owners 104

Commercial tenants 161

Residential tenants Do not track

Number of registered BID members:(Indicate "I Don't Know" or "Do Not Track" if unable to answer)BID members must register with the BID in order to vote at the annual meeting of the membership; each BID's bylaws outline the process for registering members. Please report only registered members.

Property owners 9
Commercial tenants 18
Residential tenants 0

#### Q6

Number of individual businesses in your district:Please include all retail, restaurant, office, etc., including individual businesses located in multi-tenant spaces

169

## Q7

Number of storefronts in your district:(non-residential units that front the street; including ground floor and basement/second floor storefronts with entrances on the street)

Occupied (active tenant or active renovation)

155

Vacant (empty space, no active use, no activity, no construction)

14

Total (should be sum of occupied and vacant)

169

Page 3: Sanitation

Q8 Yes

Does your BID provide any supplemental sanitation services?(If you are unsure which services qualify as supplemental sanitation, check "yes" to view the list.)

## Page 4: Sanitation

Q9 Contracted

Are your sanitation services:

Q10 No

Is there a workforce development component to the hiring and/or training of your sanitation staff? (either in-house or with a partner organization)

| Q11 What types of duties are assigned to your sanitation workers?                                                                                                      | Street Sweeping and Bagging, Power Washing, Snow and Ice Removal |  |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|--|--|
| Q12                                                                                                                                                                    |                                                                  |  |  |
| Sanitation Outputs & Operations                                                                                                                                        |                                                                  |  |  |
| Number of days per week sanitation services are provided (1-7 days/wk)                                                                                                 | 4                                                                |  |  |
| Number of hours logged by sanitation workers in FY21 (total hours/year; NOT hours/week or hours/month)                                                                 | 1435                                                             |  |  |
| Number of incidents of graffiti removed by your BID in FY21 (including graffiti, sticker, poster removal)                                                              | 1683                                                             |  |  |
| Number of trash bags collected by your BID in FY21 (total bags/year; NOT bags/week or bags/month)                                                                      | 52000                                                            |  |  |
| Number of trash and recycling receptacles serviced by your BID (inclusive of BID and City receptacles)                                                                 | 40                                                               |  |  |
| AVERAGE hourly wage for sanitation workers at your BID (\$XX.XX/hour; please only enter numerical values) Note the wage rate is the rate sanitation workers are paid.  | \$15.00                                                          |  |  |
| AVERAGE hourly bill rate for sanitation workers at your BID (\$XX.XX/hour; please only enter numerical values) Note the bill rate is the rate the BID pays the vendor. | \$25.26                                                          |  |  |
| Page 5: Public Safety                                                                                                                                                  |                                                                  |  |  |
| Q13                                                                                                                                                                    | No                                                               |  |  |
| Does your BID provide any supplemental public safety services? (If you are unsure what services qualify as supplemental public safety, check "yes" to view the list.)  |                                                                  |  |  |
| Page 6: Public Safety                                                                                                                                                  |                                                                  |  |  |
| Q14                                                                                                                                                                    | Respondent skipped this question                                 |  |  |
| Are your public safety services:                                                                                                                                       |                                                                  |  |  |
| Q15                                                                                                                                                                    | Respondent skipped this question                                 |  |  |
| Is there a workforce development component to the hiring and/or training of your public safety staff? (either in-house or with a partner organization)                 |                                                                  |  |  |

| Q16 What activities does your public safety program include? (Please select all that apply.)                                                                                                                                             | Respondent skipped this question |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|
| Q17 Public Safety Outputs & Operations                                                                                                                                                                                                   | Respondent skipped this question |
| Page 7: Streetscape/Beautification  Q18  Does your BID provide any supplemental streetscape/beautification services? (If you are unsure what services qualify as supplemental streetscape/beautification, check "yes" to view the list.) | No                               |
| Page 8: Streetscape/Beautification  Q19  Streetscape/Beautification OutputsPlease do not double- count items in the following categories.                                                                                                | Respondent skipped this question |
| Page 9: Public Space Management  Q20  Total number of public spaces managed/maintained by your BID                                                                                                                                       | Respondent skipped this question |
| Q21 Please list all the public spaces that you maintain.                                                                                                                                                                                 | Respondent skipped this question |
| Page 10: Marketing & Public Events  Q22  Does your BID have a Holiday Lighting Program?                                                                                                                                                  | Yes                              |

Q23 Prin

Which communication channels does your BID use?

Print advertising (i.e. local newspaper),

Direct mailings,

Door-to-door visits,

Flyers,

Email bulletins,

Social media.

LinkNYC advertising (more info)

Q24 Facebook,

Which social media platforms does your BID employ?

Twitter,

Instagram

**Q25** 

For each of the following platforms you employ, how many subscribers/followers do you have?

Email Distribution List 175

Facebook 606

Twitter 740

Instagram 868

Q26 Event-specific posters/flyers,

What kinds of marketing collateral does your BID

distribute? (Please select all that apply.)

Apparel & Accessories (e.g. t-shirts, totes, sunglasses),

Other (please specify):

Directory of outdoor & online fitness classes.

**Q27** 

How many of each item did your BID distribute during the previous fiscal year? Please enter the total distribution number for each category

Event-specific posters/flyers (total print run) 552

Apparel & Accessories (e.g. total t-shirts, totes, sunglasses

distributed)

875

## **Q28**

Total number of public events coordinated or co-coordinated by your BID during the previous fiscal year:

5

Number of attendees to public events coordinated or co-coordinated by your BID (best estimate):

500

Page 11: COVID-19 Pandemic Response

#### Q30

How much of each type of PPE did you distribute to businesses in FY21 (July 1, 2020 - June 30, 2021)?

Masks **1900** 

Hand sanitizer 6 gallons

## Q31

How many businesses did you assist with grant or loan applications to support their economic recovery from the COVID-19 pandemic in FY21 (July 1, 2020 - June 30, 2021)? (e.g. federal, state, and city programs) (please enter "n/a" if you did not engage in this activity)

7

#### Q32

Share Your Successes: How else did you support businesses and your districts in recovering from the COVID-19 pandemic in FY21?

In partnership with the Flatbush Avenue BID, we've provided business support throughout COVID by summarizing & distributing information on complicated reopening regulations; connected merchants with legal, lease, & grant help on topics including the eviction moratorium, private & government grants, Open Restaurants/Storefronts, etc. We hosted online discussions answering questions about COVID rules & with fitness industry professionals, & arranged an information session with the Small Business Administration to explain PPP.

To protect members' and shoppers' health, we distributed PPE, arranged in-store COVID testing, publicized BID businesses that were offering testing & vaccines, arranged group vaccinations for BID members at Interfaith, created multi-language COVID safety posters, & created a vaccination flyer with a QR code.

## Q33

Please describe which of your BID programs continued to be affected by the COVID-19 pandemic in FY21. Which programs or services did you have to pause or cancel?

We had to cancel our annual June Street Fair, retool our holiday events to be mobile events, and overhaul our annual Thanksgiving dinner from a sit down community meal to instead offer to go food. The biggest impact may have been on our in person outreach, which we paused and then slowly restarted.

Page 12: Business Support

What kinds of initiatives did your BID implement to support existing business owners in your district during the previous fiscal year? (Please select all that apply.)

Information Sessions on federal/state/city regulations or programs (e.g. Covid-19 Relief, Reopening, Paid Sick Leave, Affordable Care Act)

Educational Events (e.g. speaker series, panels, roundtables, best practice sharing)

## Q35

What kinds of initiatives did your BID engage in to attract businesses to your district during the previous fiscal year? (Please select all that apply.)

Recruited prospective retail/commercial tenants

## Q36

What tools do you use to track vacancies? (Please select all that apply.)

Office/admin staff walking corridor,

Communicating with brokers and agents

# **Q37**

Please list the ways you use collected vacancy data.

We use the gathered data for discussions with prospective tenants and interested property owners and monitor construction.

## **Q38**

How many storefront businesses opened in your district during the previous fiscal year? If you do not track this, please enter "Do Not Track."

7

## Q39

How many storefront businesses closed in your district during the previous fiscal year? If you do not track this, please enter "Do Not Track."

10

Q40 Lower turnover this year

How did business turnover in your district this year compare to last year?

Issues Facing Businesses: Taking into account the effects of the COVID-19 pandemic and recovery in FY21, please rate from 1-5 how challenging the following issues are for business owners in your district:

| Access to capital (loans, grants, other funding)                              | 5 - Most challenging          |
|-------------------------------------------------------------------------------|-------------------------------|
| Applying for City licenses and permits                                        | 2 - Somewhat challenging      |
| Working to secure government contracts                                        | 2 - Somewhat challenging      |
| Accessing customers                                                           | 4 - Significantly challenging |
| Staying on top of trends in their industry                                    | 3 - Moderately challenging    |
| Adapting to economic trends (such as the rise of online shopping)             | 4 - Significantly challenging |
| Finding the right talent for open positions                                   | 3 - Moderately challenging    |
| Training employees in new skills                                              | 2 - Somewhat challenging      |
| Rebounding following interruption or emergencies (sidewalk sheds, fires, etc) | 3 - Moderately challenging    |
| Locating affordable real estate                                               | 2 - Somewhat challenging      |
| Lack of loading zones                                                         | 2 - Somewhat challenging      |

# Q42

Services for Businesses: Taking into account the effects of the COVID-19 pandemic and recovery in FY21, please rate from 1-5 how valuable these services are to business owners in your district:

| Assisting with applying for financing (loans, etc)                               | 5 - Most valuable          |
|----------------------------------------------------------------------------------|----------------------------|
| Navigating City processes (applying for licenses, permits, etc)                  | 3 - Moderately valuable    |
| Facilitating disputes regarding fines and fees issued by the City                | 2 - Somewhat valuable      |
| Helping to access government contracts                                           | 2 - Somewhat valuable      |
| Providing lectures, classes and information on how to improve business practices | 2 - Somewhat valuable      |
| Connecting businesses with qualified job candidates                              | 2 - Somewhat valuable      |
| Providing support & financial assistance to train employees                      | 2 - Somewhat valuable      |
| Applying for City tax incentive programs                                         | 2 - Somewhat valuable      |
| Supporting businesses following an emergency/significant interruption            | 4 - Significantly valuable |
| Supporting businesses in negotiating leases                                      | 4 - Significantly valuable |
| Helping entrepreneurs connect with legal advice                                  | 4 - Significantly valuable |
| Identifying available commercial space                                           | 3 - Moderately valuable    |
| Creating opportunities to network with business owners for B2B sales             | 2 - Somewhat valuable      |

| Page | 13: | Surveys | & | Studies |  |
|------|-----|---------|---|---------|--|
|------|-----|---------|---|---------|--|

What kinds of surveys did your BID conduct during the previous fiscal year? (Please select all that apply.)

Other (please specify):

No formal survey.

Q44

Which audience(s) did your BID survey? (Please select all that apply)

Other (please specify):

No formal survey.

Q45

How were stakeholder surveys conducted? (Please select all that apply)

Other (please specify):

No formal survey.

Q46

What district data is your BID collecting and/or tracking?

311 reports in district,

Real estate development projects,

District asset conditions,

Open Restaurants - DOT program

Q47

Did you provide any of this data to City agencies to solve a specific problem in your district? Please explain.

Respondent skipped this question

#### Q48

What tools and resources would help your BID better collect/track this data?

A pre-formatted database & tablets would go a long way in helping us track this and additional street information.

Q49

Respondent skipped this question

What datapoints, not currently in the Trends Report, would you find useful to know about your fellow BIDs?

Q50

No

Did your BID complete any research or planning studies during the previous fiscal year?(e.g. streetscape study, parking study, market research, retail leakage)

**Q51** 

Respondent skipped this question

What was the topic the research/planning study?

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# Q52

Respondent skipped this question

What was/is the desired outcome of the research/planning study?

Q53

Several times a year

How frequently do you report district issues to 311?

**Q54** 

Please check the top 5 issues that you most frequently report to 311:

Illegal Parking,

Pothole,

Traffic Light,

Illegal Dumping,

**Building Graffiti** 

# **Q55**

Please rate your satisfaction with 311, based on the timeliness and thoroughness of resolution of reported incidents.

☆

3

## **Q56**

Please provide general feedback on the resolution of your 311 complaints:

Sometimes, cases are closed quickly before being resolved. We get faster results going to the agencies directly.

Page 14: District & Interagency Challenges

Please rank the most important issues facing your district.(drag and drop boxes to sort these issues; select N/A if not a relevant issue in your district)

| Cleanliness                 | 1  |
|-----------------------------|----|
| Security/crime              | 4  |
| Illegal street vending      | 7  |
| Not enough foot traffic     | 9  |
| Sidewalk congestion         | 13 |
| Commercial vacancies        | 10 |
| Rising commercial rents     | 8  |
| Homelessness                | 12 |
| Panhandling                 | 5  |
| Drug abuse                  | 11 |
| Street parking              | 3  |
| Infrastructure construction | 2  |
| Building construction       | 14 |
| Traffic congestion          | 6  |
|                             |    |

Q58 Respondent skipped this question

Are there additional issues your district is facing that you would like to bring to the attention of SBS?

Q59 Department of Transportation (DOT),

Please select the top 3 agencies with which you have the most difficulty coordinating & communicating.

Department of Environmental Protection (DEP),

Department of Finance (DOF)

## Q60

Please describe the specific challenges you have with these 3 agencies. (Example: lack of appropriate contact/relationship, slow response, etc.)

Chronic flooding not being addressed (DEP); no one to contact with billing questions (DOF).

#### Q61

Please suggest specific ideas and tools that may be helpful in addressing these challenges.

City-wide follow up on flooding areas; identify a DOF liaison to BIDs.

Page 15: Governance: FY21 Meetings

# FY21 BID Annual Report

| SBS keeps a log of the hundreds of BID meetings (Annual, Board, Committee, etc.) we attend, including important information regarding quorum, official actions taken, and purpose/intent of meeting. To assist in verifying our records, please indicate the dates of those meetings for FY21 (July 1, 2020 – June 30, 2021) in the fields below. Please indicate your meetings in the following format: MM/DD/YYYY  Q63  If you had more meetings in FY21, please enter in the below. Board Meeting 06/21/2021. | Annual Meeting Board of Directors meeting 1 Board of Directors meeting 2 Board of Directors meeting 3 Board of Directors meeting 4 Finance Committee meeting 1 Audit Committee meeting | 12/15/2020 ,<br>02/16/2021 ,<br>04/28/2021 , |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|
| Q64 Is your BID filed in PASSPort (the City's digital Procurement and Sourcing Solutions Portal)?                                                                                                                                                                                                                                                                                                                                                                                                                | Yes                                                                                                                                                                                    |                                              |
| Q65  If filed in PASSPort, have your BID's principal owners/officers been updated in the portal since any recent changes? (e.g. since Officers of the Board were last elected or a new Executive Director started)                                                                                                                                                                                                                                                                                               | Yes                                                                                                                                                                                    |                                              |
| Page 16: Fiscal Information: External Revenue  Q66  Did you allocate executive/staff salaries to program expenses in your accompanying FY21 budget (Excel template)? In other words, please ensure the financials you submit on the accompanying Excel file are consistent with how you respond below.                                                                                                                                                                                                           | No                                                                                                                                                                                     |                                              |

# Q67

Estimate how many total hours of staff time per week are dedicated to raising external revenue. (including writing grant applications, planning fundraising events, facilitating revenue-generating programs/services, etc.)

2

Q71

#### **External Grants**

In FY21, how many grants did you apply to? (including grants from government and private sources)

2

In FY21, how many grants were you awarded? (including grants from government and private sources)

1

Q69 City government

In FY21, what types of grants did you apply to?

Q70

In FY21, did you secure any capital funding for your district? (i.e. funding allocated to district but not directly awarded to BID)

No

No

In FY21 did you receive a federal Paycheck Protection Program loan (PPP)?

Page 17: Share Your Successes: Core Services

# Q72 Respondent ski

Share Your Successes: Many BIDs implement innovative programs, and SBS wants to hear about it so we can share how BIDs impacting New York City. Highlight stories featured in the FY21 BID Trends Report will largely be gathered from these responses. Check out last year's stories in the FY20 NYC BID Trends Report for inspiration. In the space below, please highlight the most innovative programs or initiatives your BID took-on during the previous fiscal year. Include as many stories as you would like, and separate them by a blank line. Think about examples in any or all of the following categories: Sanitation-Public Safety-Streetscape & Marketing & Public Events. Beautification-Business Support and Attraction-Market Research and/or Planning Studies Sustainability/Green

Social Services & Volunteer

Tourist/Visitor Assistance-

Respondent skipped this question

Innovative Programs or Accomplishments

Page 18: Feedback for SBS

Initiatives Programs

Other

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# Q73

Please share your feedback for SBS. What else can SBS do to help your organization be more successful and effective? What challenges has your BID experienced related to working with other City agencies? What are the most important policy priorities for the next year? What topics would you like to see addressed in future workshops or roundtables?

I hope that some of the helpful services provided by SBS this year will continue, including: Roxanne's/Emily's weekly round-up filled with links and brief summaries of programs and the bi-weekly BID calls; the BID vendor list expanded to include platforms that the different BIDs use to collect data; take efforts to create a BID-centered database further and provide it for free to BIDs so smaller BIDs can use data as efficiently as our bigger siblings.

This may not be needed by other BIDs but our Executive Director, and possibly our staff, would appreciate training in reading balance sheets and basics of financial reporting.

It would be great to have a workshop giving an overview of all the property information sources that exist and basic training on how to use them (ACRIS, Property Shark, NYC BIS, etc.).